



22 November 2016

ASX Announcement

DROPSUITE MEDIA ANNOUNCEMENT

Excalibur Mining is near completion of its prospectus capital raise for the reverse takeover of Dropsuite.

In keeping with the company's obligations with respect to continuous disclosure the company is releasing a copy of a media release relating to a new partnership for Dropsuite.

Media Release – 22 November 2016

DROPSUITE PARTNERS WITH AUSTRALIA'S TOP DOMAIN PROVIDER, CRAZY DOMAINS

Partnership to kick off with Crazy Domains offering Dropsuite's website backup product to its customer base of over 1.5 million small and medium-sized enterprises in Australia, Europe, India & the Middle East

Operated by **Dreamscape Networks** and doing business in Australia, Europe, India, and recently successfully launched into the thriving south-east Asian market, Crazy Domains will be offering Dropsuite's flagship website backup product, **Dropmysite**, to its customer base of over 1.5 million small and medium-sized enterprises in countries as far apart as the Australia, USA, UK, and Indonesia.

Dropmysite is the market-leading website backup and monitoring service that SMBs in over 100 countries use to schedule automatic backups, monitor website availability and performance, and restore lost or corrupted data with a single click.

Dropsuite's software was specifically designed for users with little or no IT knowledge who often lack dedicated IT department staff but who need an affordable business continuity solution for their websites.

All files fetched with Dropmysite are encrypted with Military Grade AES 256 bit encryption — so all data is safe and secure according to the highest professional standards. Dropmysite is able to backup websites built on nearly every website assembly platform available on the market today, including Wordpress, Magento, Joomla, TYPO3, Drupal and MODX.

The new partnership will focus on the lucrative EMEA market (Europe, Middle East and Asia-Pacific), where cloud services for SMBs is experiencing rapid growth, similar to the rapid adoption rates happening in the United States.

According to a [report based on IDC's cloud adoption survey](#), U.S. SMB adoption of cloud services has grown rapidly in the past five years, rising from below 20% of SMBs to now 75% of small companies (those with fewer than 100 employees) and 95% of midmarket companies (those with 100 to 999 employees).

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Ridley Ruth, Chief Operations Officer of Dropsuite, said:

“A website can get hacked, infected by a virus, or critical files can be deleted by mistake resulted in a website’s data being corrupted or the site rendered useless. In fact, most website owners don’t always know that their sites have been compromised until it’s too late.

Hardest impacted by website data loss are small and mid-sized business — which is why we’re excited about partnering with Crazy Domains. Their extensive and growing customer base of SMBs means more businesses will have the opportunity of protecting their data.”

Gavin Gibson, Chief Operations Officer of Crazy Domains, said:

“Losing your website can be a disaster. Everyone knows the sick feeling of losing work that hasn’t been saved or backed up, but losing website data can be even worse. This is why we’re so excited to be working with Dropsuite.

The automation of updates means you don’t have to remember to back up, it works like an insurance policy. If anything goes wrong, you’re covered and the team at Crazy Domains are on hand 24/7 to help you out. You don’t have to lose sleep worrying about what could happen, you can instead focus on growing your business.”

Together, Crazy Domains and Dropsuite are well-prepared to deliver disruptive, much-needed cloud services to small and medium-sized customers in the EMEA region — helping them to successfully manoeuvre through the innovations in today’s modern workplace.

About Crazy Domains

From humble beginnings back in 2000, starting from a small spare bedroom in Perth as AustDomains, Crazy Domains has gone on to become a leading online solutions provider across Australia, Europe, India, the Middle East and Asia.

Crazy Domains is a leading authority in development, specialising in providing simple, innovative and affordable online products and services that change lives. With plans to bring free, professional email to people and businesses across Asia, Crazy Domains is technology-driven and backed by best in world service.

Learn more at <http://www.crazydomains.com>

About Dropsuite

Dropsuite is a global cloud software platform enabling SMBs in over 100 countries to easily backup, recover and protect their digital assets. Dropsuite’s network of preferred reseller partners has a combined customer reach of millions of small and medium-sized businesses worldwide. Dropsuite’s products include website and database backup, email backup and archiving and file-based server backup.

Dropsuite partners with some of the biggest global names in the hosting and IT service provider market, including GoDaddy, the world’s largest domain name registrar, and Ingram Micro, the world’s largest distributor of computer and technology products. Dropsuite was launched in 2012 and is headquartered in Singapore with a sales presence in the US, Europe, Japan, and Australia.

Alex Bajada
Executive Chairman

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