

## DN8 DELIVERS A SOLID RESULT IN A YEAR OF TRANSITION

Dreamscape Networks Limited (ASX: DN8) is pleased to announce its full year result covering the 12 months ended 30 June 2018 (FY18).

The Group has delivered a solid result for FY18 in a very busy year of transition to an online services provider, acquisitions and corporate relocation to new headquarters in Singapore.

### Highlights

- ✓ Total Bookings up 23% to \$65.2 million
- ✓ Revenue up 32% to \$61.6 million
- ✓ Statutory EBITDA up 14% to \$6.3 million
- ✓ Adjusted EBITDA<sup>1</sup> of \$10.3 million
- ✓ Net Profit After Tax of \$2.7 million
- ✓ Successful completion of strategic acquisition Vodien Internet Solutions Group to access South East Asia markets
- ✓ Successful completion of four Australian bolt on acquisitions, predominantly in the Hosting Pillar
- ✓ Integration of data centres, billing systems, customer service and administration substantially completed during the financial year, with remaining integration related activities expected to be performed in first quarter FY19
- ✓ Restructure of global HQ to Singapore and the closure of Perth and Dubai offices
- ✓ Premium customer care service satisfaction maintained at 92%+ during the financial year
- ✓ The launch of Sitebeat, an exciting and innovative next generation technology website builder
- ✓ Strategic partnership with PayPal in Australia and Asia.

### Mark Evans, MD & CEO, commented

“FY18 reflects a very busy period of substantial transition for Dreamscape Networks. Throughout the past year I am very pleased to report that we continued our track record of profitability and positive net operating cash flows.

Dreamscape Networks is committed to its South East Asia growth strategy, the world’s fastest growing internet space, to drive long term growth and shareholder value.”

Full details of Dreamscape Networks’ activities and results for FY18 can be found in the Appendix 4E Preliminary Final Report and the Financial Results Presentation.

### Notes

- (1) A Non-IFRS cash-based financial measure of DN8’s performance that aligns with the Group’s Bookings and operating expenditures to evaluate the core operating profitability of the Group’s business. Adjusted EBITDA is calculated using the Statutory EBITDA calculation, primarily adjusted for the change in deferred revenue so as to include total Bookings, the change in the deferred costs associated with the total Bookings, and excluding the non-cash equity-based expenses including share-based compensation and Unrealised Foreign currency exchange losses/gains and transaction expenses and non-core one off expenses (see Appendix 4E for further disclosure).

## For more information, please contact

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**Mark Evans** – Managing Director & CEO, or

**Tony Sparks** – Group Finance Director

 +61 8 9422 0894

 [investor.relations@dreamscapenetworks.com](mailto:investor.relations@dreamscapenetworks.com)

### About Dreamscape Networks Limited

Dreamscape Networks Limited is a trusted and affordable online solutions provider of domain names, hosting and technology solutions and owns Australia's #1 domain brand Crazy Domains and Singapore's #1 domain brand and hosting provider Vodien Internet Solutions. The Dreamscape Networks Group offers affordable and easy to use online solutions that help businesses and independents establish, build, maintain and grow their online presence. Our solutions are innovative, user-friendly and engineered across all platforms embracing intuitive design and backed by our focus on best in world premium service.

### Mission

"To help customers achieve their online goals by delivering innovative, user friendly and intuitive, technology driven solutions to become the worlds most trusted and affordable online solutions provider, all backed by Best in World service". Learn more at [www.dreamscapenetworks.com](http://www.dreamscapenetworks.com), [www.crazydomains.com](http://www.crazydomains.com) and [vodien.com](http://vodien.com)

